E-invoicing in India!

Concept and Challenges!

[24th December 2020]

CA Pritam Mahure and Associates

What is E-invoicing?

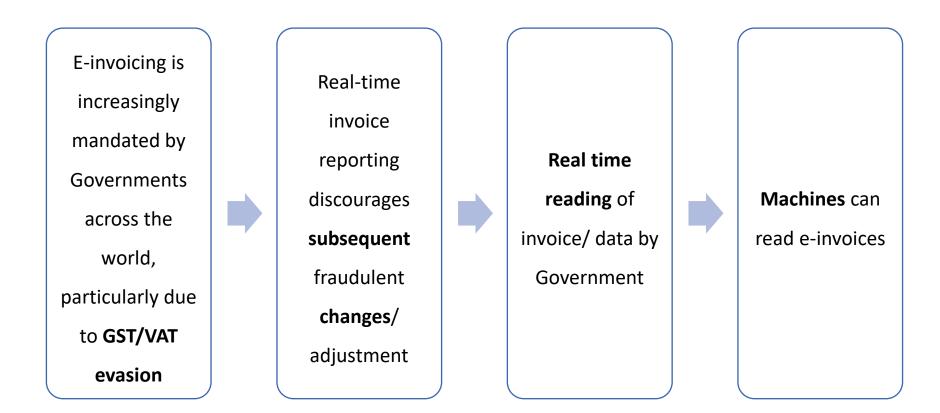
E-invoicing

Electronic invoicing / e-invoicing

is a form of electronic billing!

Why E-invoicing?

E-invoicing – Why preferred?



Invoice - 'Pulse' of business!



E-invoicing – Globally!

E-Invoicing – Globally!

South Korea

- Introduced in 2011

 and mandated for
 most of the
 taxpayers from
 2014
 - Transition Phase -3 years

Germany

• Framework shared

in 2017

• At present,

evolving

European Union

• EU is also

recommending e-

invoicing

(EU Directive

2014/55/EU and EN

1693 standard)

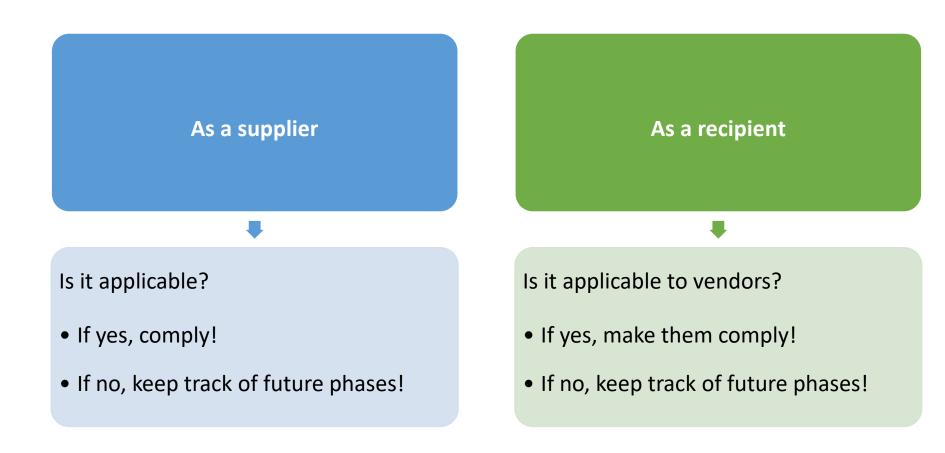
Invoices – Globally!

In 2019, 55 billion (approx.) invoices were exchanged on a paperless basis (Billentis-Compacer Study)

Globally, number of invoices are likely to encompass 550 billion p.a.

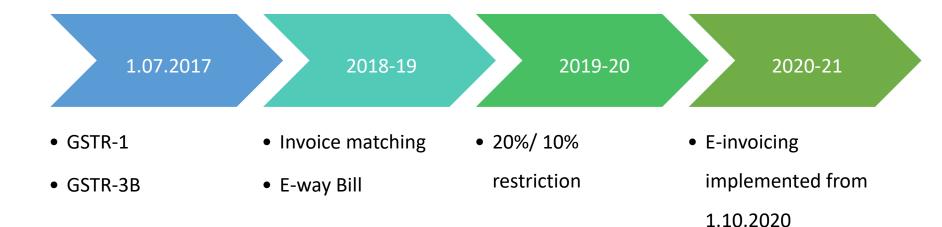
E-invoicing – For whom?

E-invoicing – What to do?



E-invoicing – Evolution in India!

E-invoicing – Evolution

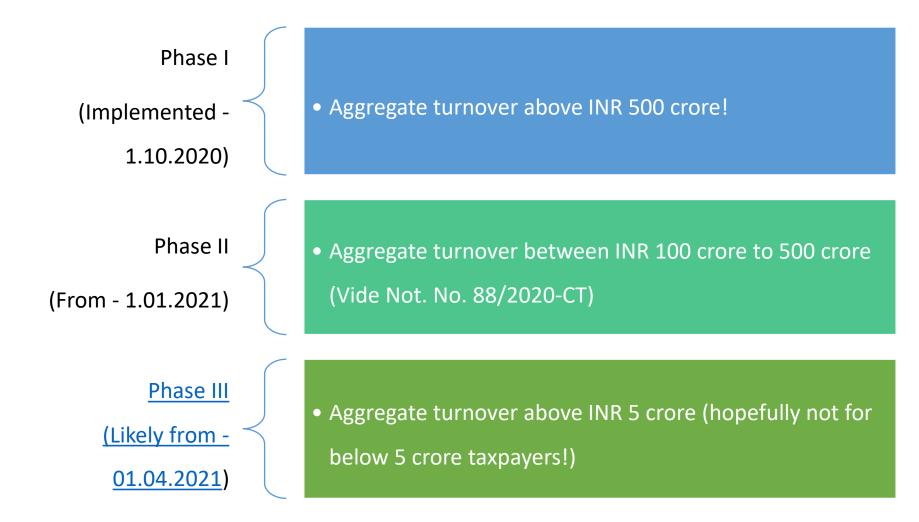


• To be implemented

for above INR 100

crore entities

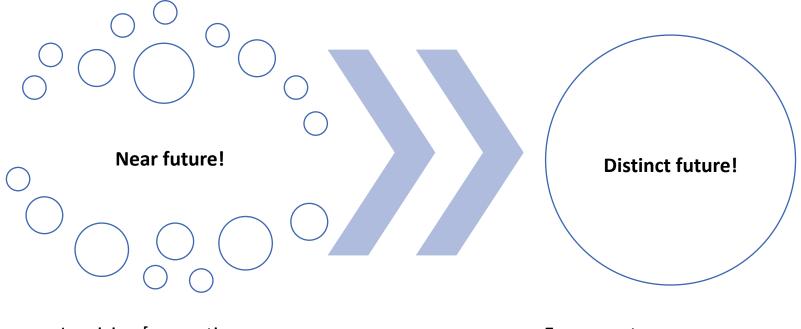
E-invoicing – Status update!



1st January 2021!

Future e-nspector!

Future e-nspector!



- e-Invoicing [exemptions withdrawn)
- e-Invoicing for (BoS etc)
- e-Invoicing for B2C

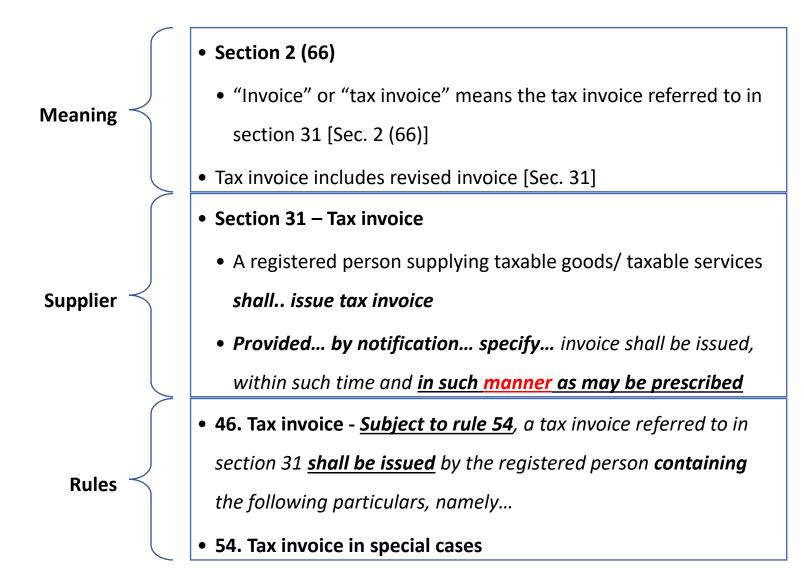
- E-payments
- e-Agreements?

Invoicing in India

Relevant Provisions!

Act	Rules	Notifications	Web
 Section 2 (66) Section 31 Section 16 Interest, penal provisions etc 	 Rule 46 Rule 46A (TI-cum- BoS) Rule 48 (Manner) Rule 49 (BoS) Rule 54 (Special cases) Rule 138A (E-way bill) 	 2019 Not. No. 31 Not. No. 68 to 72 2020 Not. No. 2/2020 Not. No. 13 and 14 Not. No. 60 and 61 Not. No. 70 to 73 Not. No. 88 	 <u>https://einvoice1.gs</u> <u>t.gov.in/</u> <u>https://einv-</u> <u>apisandbox.nic.in</u> <u>https://einvoice1-</u> <u>trial.nic.in</u>

Invoice in GST - Supplier



Amendments – Not. No. 72/2020 dated 30.09.2020

Rule 46 [Tax Invoice] • "(r) **Quick Response code**, having embedded Invoice Reference Number (IRN) in it, in case invoice has been issued in the manner prescribed under sub-rule (4) of rule 48."

Rule 138A [Documents and devices to be carried by a person-incharge of a

conveyance]

 "(2) In case, invoice is issued in the manner prescribed under sub-rule (4) of rule 48, the Quick Response (QR) code having an embedded Invoice Reference Number (IRN) in it, may be produced electronically, for verification by the proper officer in lieu of the physical copy of such tax invoice.".

Rule 48 - Manner of issuing invoice

...

(4) The invoice shall be prepared by such class of registered persons as may be notified by the Government, on the recommendations of the Council, by including such particulars contained in <u>FORM GST INV-01</u> after obtaining an <u>Invoice Reference Number</u> by uploading information contained therein on the Common Goods and Services Tax <u>Electronic Portal</u> in <u>such manner</u> and subject to such conditions and restrictions as may be specified in the notification.

["Provided that the Commissioner may, on the recommendations of the Council, **by notification**, **exempt** a person or a class of registered persons from issuance of invoice under this sub-rule for a specified period, subject to such conditions and restrictions as may be specified in the said notification.".]* [*vide <u>Not. No. 72/2020-CT</u>]

(5) Every invoice issued by a person to whom sub-rule (4) applies in any manner other than the manner specified in the said sub-rule shall **not be treated as an invoice**

Recipient – Implications!

...

• Section 16 Eligibility and conditions for taking input tax credit.

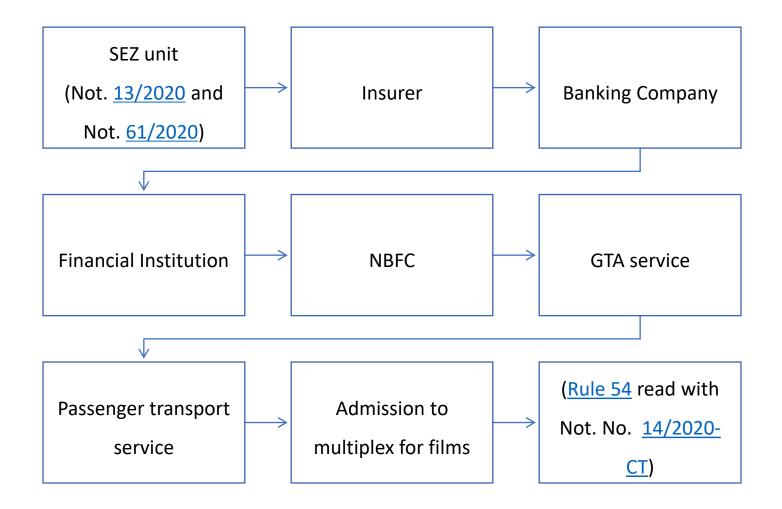
(2) Notwithstanding anything contained in this section, **no registered person shall be** entitled to the credit of any input tax in respect of any supply of goods or services or both to him <u>unless</u>:

(a) he is in **possession of a tax invoice or debit note** ... (Section 16)

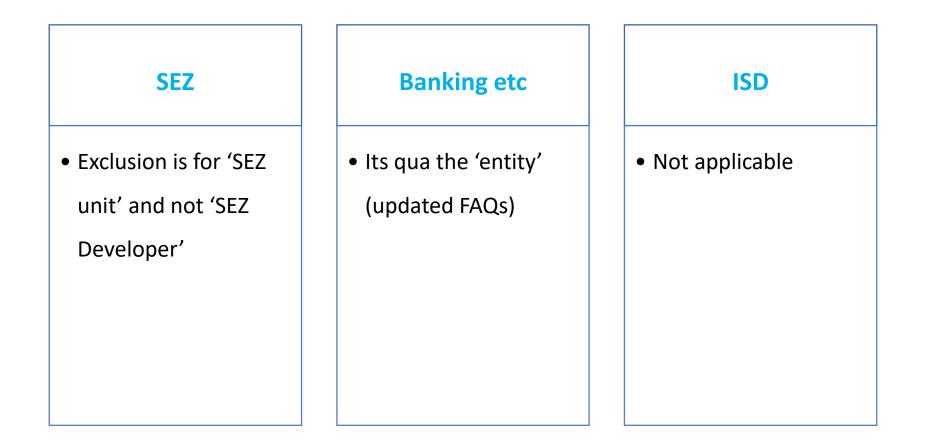
E-invoicing

Not applicable to whom?

Exemption from e-invoicing!



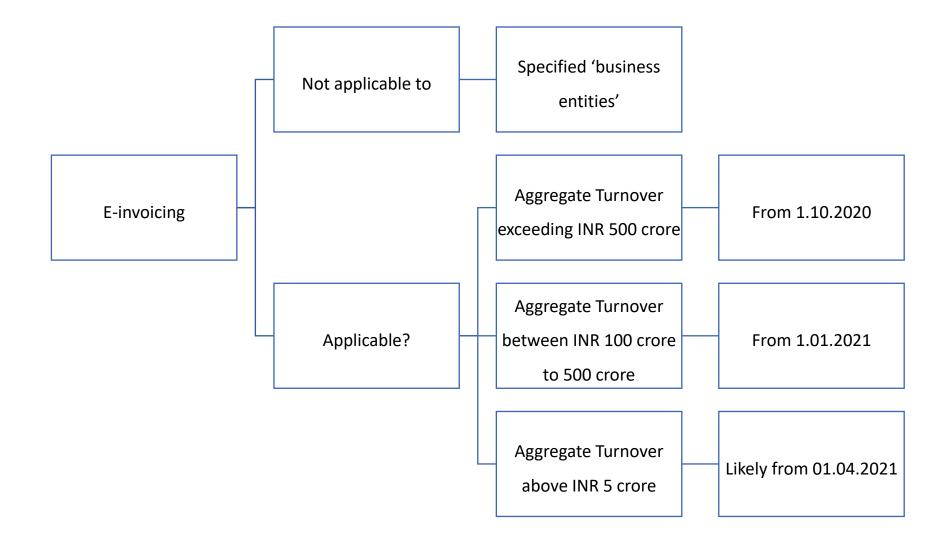
Exemption from e-invoicing!



E-invoicing

Applicable to whom?

Is it applicable to everyone?



'Aggregate Turnover' - Meaning!

• Section 2(6) of the CGST Act

"(6) **"aggregate turnover"** means the aggregate value of all taxable supplies (excluding the value of inward supplies on which tax is payable by a person on reverse charge basis), **exempt** supplies, **exports** of goods or services or both and **inter-State supplies** of persons having the **same Permanent Account Number**, to be computed **on all India basis** but excludes central tax, State tax, Union territory tax, integrated tax and cess; "

FY and exports!

[Not. No. 13/2020 amended vide Not. No. 70/2020 and Not. No. 88/2020]

Any FY from FY 2017-18!

• "...aggregate turnover in a

financial year any preceding

financial year from 2017-18

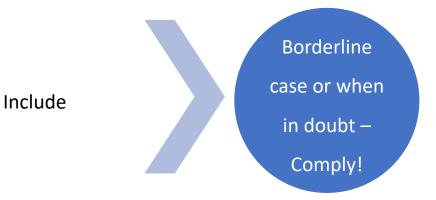
onwards exceeds..."

Exports to be counted!

 "…in respect of supply of goods or services or both to a registered person or for exports"

Aggregate Turnover!





- Exempt supplies
- Exports
- Supply to distinct

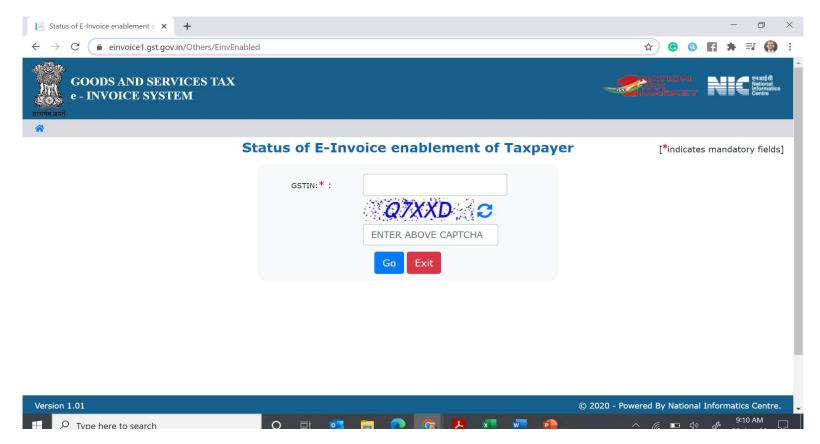
persons (Look beyond

Financials or GST

returns!)

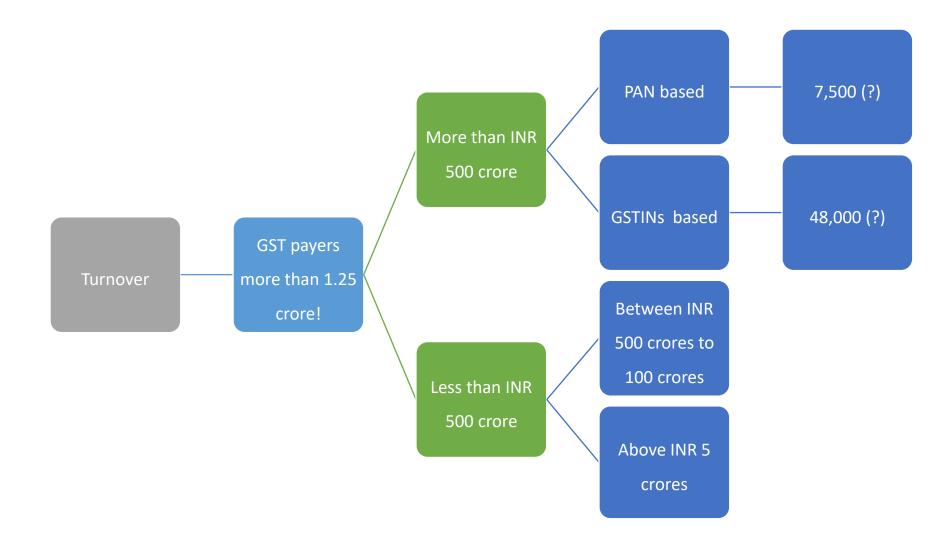
You may check!

<u>https://einvoice1.gst.gov.in/Others/EinvEnabled</u>



Which entities are likely to be affected?

Likely impacted taxpayers in India!



E-invoice registered suppliers - 32K!

- NIC has issued list of GSTINs who have issued e-invoices (i.e. entities above INR 500 crore turnover)
 - <u>https://lnkd.in/e_pzi5p</u>

- Remaining taxpayers?
 - What if turnover of last three years is considered?

GST Revenue – Pareto analysis!

Top 7%

(above INR 5 crore turnover)

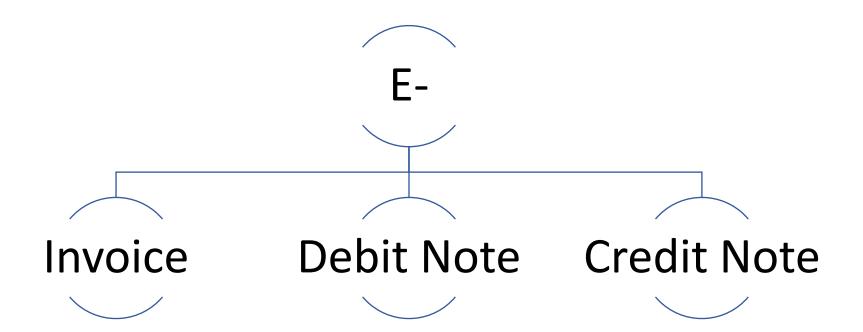
Contribute more than 80% of GST revenue!

 Phase-wise implementation (by reduction in threshold) What's my name...

What's my name...

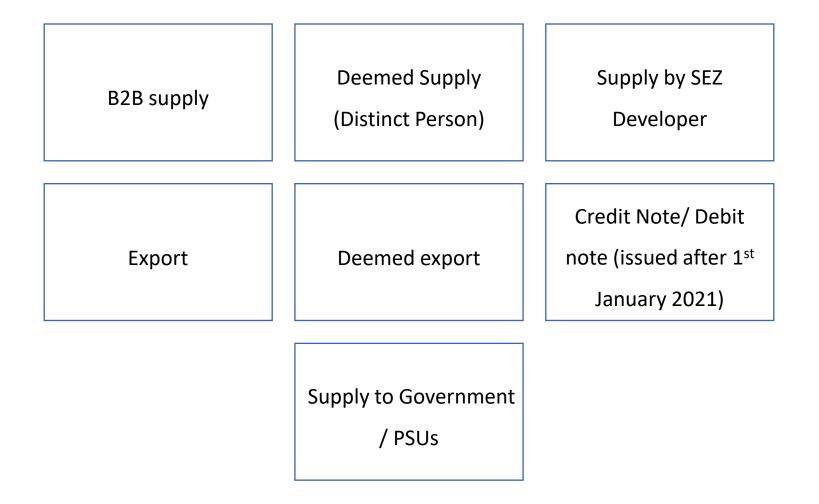
What's my name... !

My name is...!

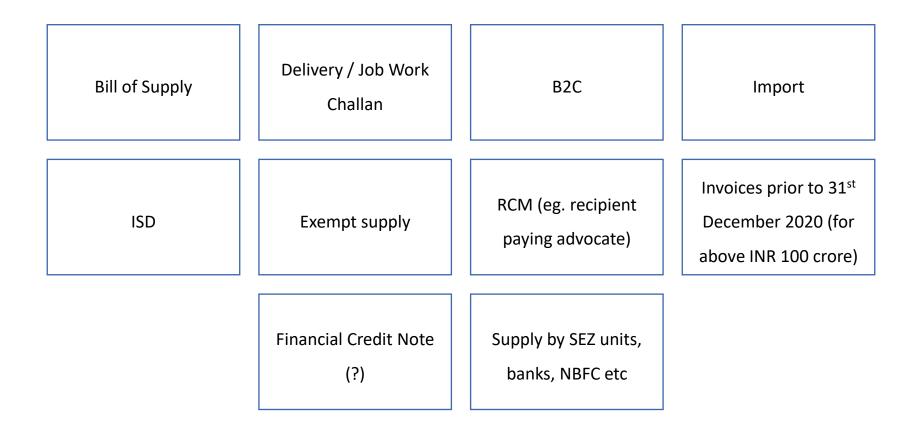


Applicable or Not!

E-invoicing - Applicable!

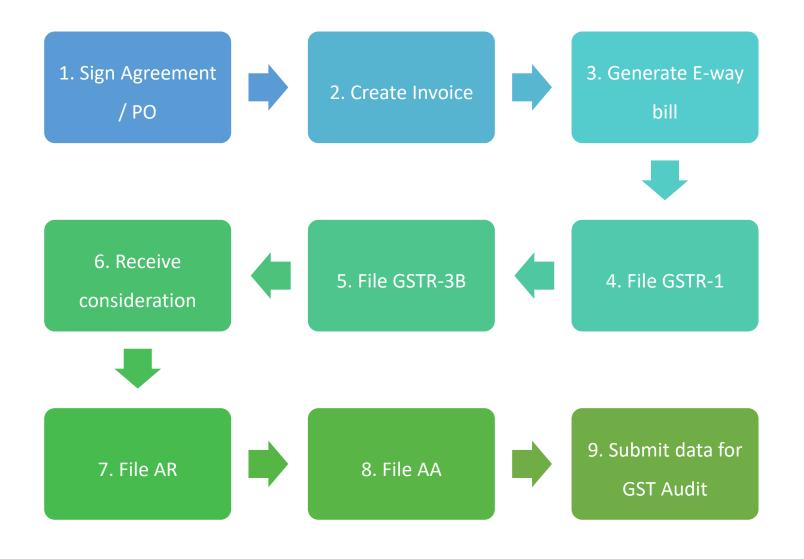


E-invoicing - Not applicable!

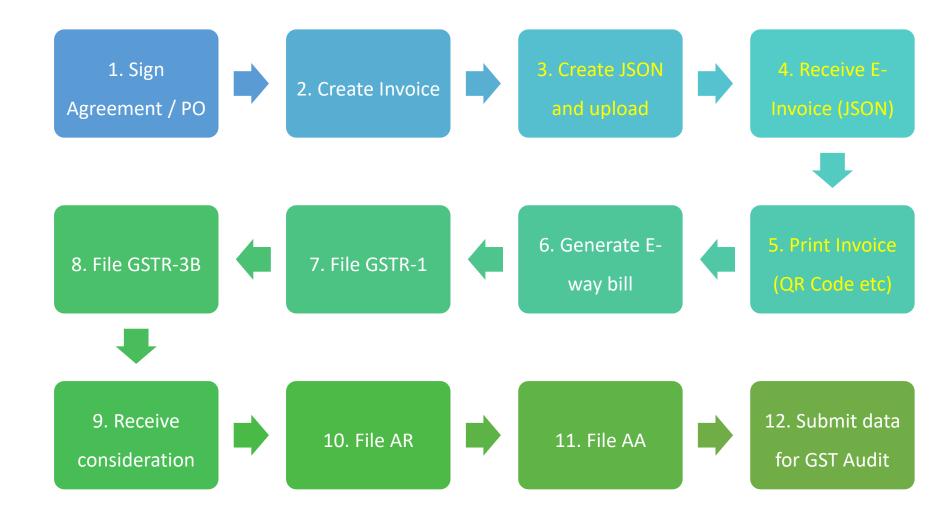


E-invoicing - Process

Process – Before!



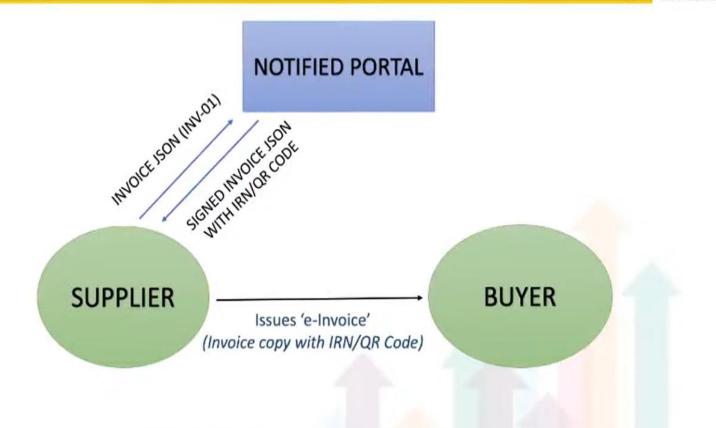
Process – After!



What will change!

Issuing invoice in e-invoicing scenario





Who will generate?

Who to generate!

E-way Bill

- Supplier
- Recipient
- Transporter

E-invoice

- Supplier
- E-comm. operator

How to prepare E-invoicing?

E-invoicing –

Step Plan for Suppliers!

Step Plan for Suppliers! [Using Bulk IRN Generation Tool]

- 1. Preparing the data sheet (refer <u>Bulk IRN Generation tool</u>):
- Supply of goods B2B [Intra-State or Inter-State], Supply to SEZ (with or without payment), deemed export, export (with or without payment), etc
- Supply of services B2B [Intra-State or Inter-State], Supply to SEZ (with or without payment), deemed export, export (with or without payment), etc

2. Ideally, aforesaid data/details should be available in ERP/accounting system. Thus, after retrieving data, these details should be added in Bulk IRN generation tool (this is applicable if API integration is not done!)

Step Plan for Suppliers! [Using Bulk IRN Generation Tool]

3. Login into the e-invoice portal

(<u>https://einvoice1.gst.gov.in/</u>). Login to e-invoicing portal

can be done with e-way bill credentials.

4. Upload the JSON file. After this, JSON with QR/

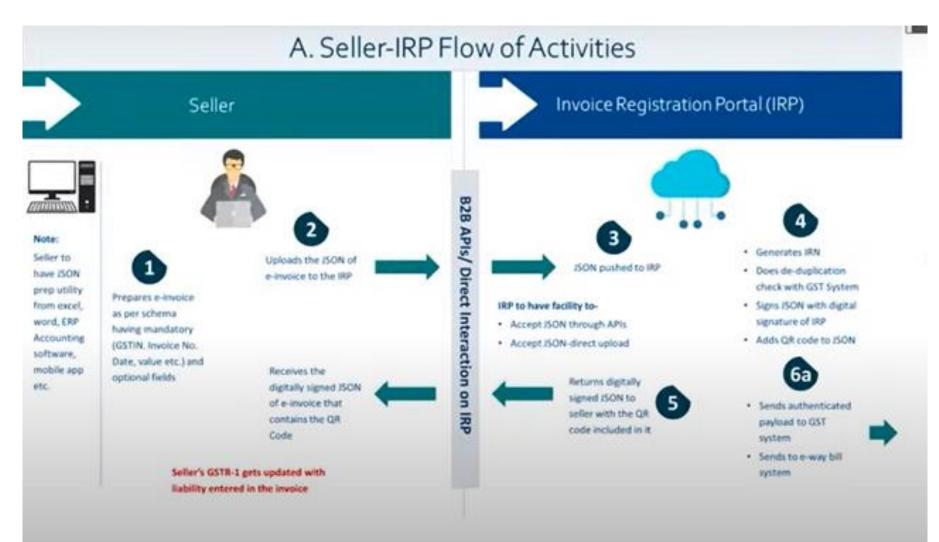
IRN will be received from the e-invoice portal.

Step Plan for Suppliers! [Using Bulk IRN Generation Tool]

5. Subsequently, after adding QR code, the tax invoice can shared with customers. Before adding the QR code in the invoice, QR code should be converted into a picture. If required, IRN or Ack. no. can also be added in the invoice.

> 6. Then the final sample invoice and layout would be reviewed (one each for all sample transaction types). After taking print, QR code should be legible and QR code should be on the first page of invoice.

Process – Seller IRP Flow of Activities



IRN and QR code

IRN and QR Code

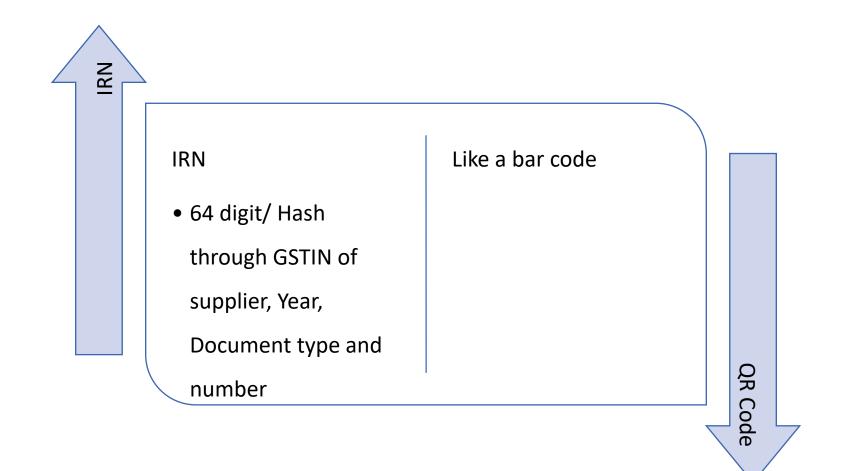
After uploading JSON, validation by IRP various parameters like

GSTIN of Supplier and Recipient

Invoice Number (Duplication Check)

After validation, IRN and QR Code generated

IRN and QR Code





IRN – Relevance!

Unique for this year for India

Not only Government, transporter, or buyer but also banking etc

Without IRN goods or services cannot move

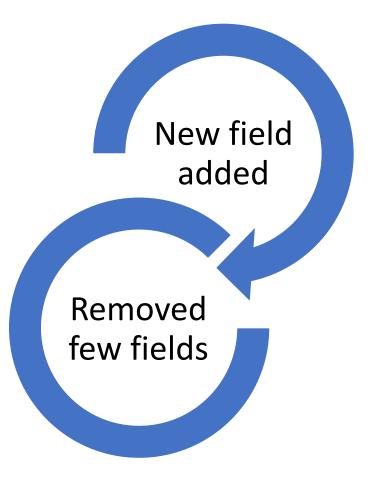


QR Code

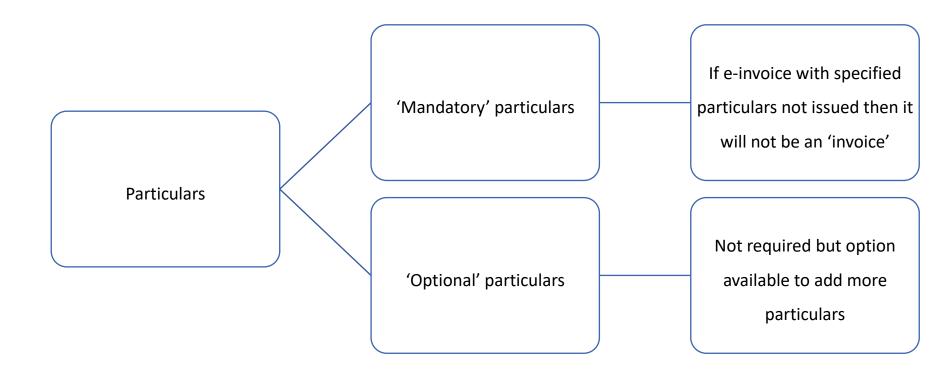
- Through QR code, following particulars will be available:
 - 1. GSTIN of supplier
 - 2. GSTIN of Recipient
 - 3. Invoice number as given by Supplier
 - 4. Date of generation of invoice
 - 5. Invoice value (taxable value and gross tax)
 - 6. Number of line items.
 - 7. HSN Code of main item (the line item having highest taxable value)
 - 8. Unique Invoice Reference Number (hash)

Invoice contents

Schema of E-Invoice [Not. No 60/2020- CT)



E-Invoice Schema contents!



INV-01



New/ revised fileds!

Revised INV -01 revised Schema

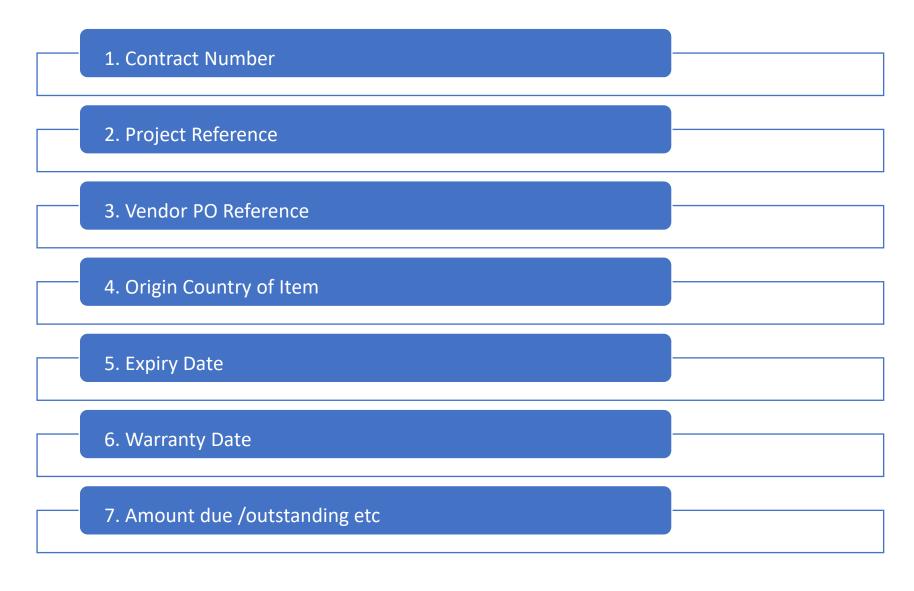
New fields added

- 'Discount' earlier at item level and now at invoice level also
- 'Other charges' earlier at item level and now at invoice level also
- 'Export duty' in extra information
- From State names to State codes
- Country codes to be published by Customs

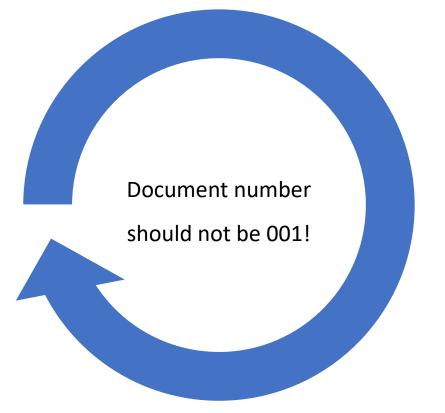
Few Key Invoice Contents – 'Mandatory'



Few Invoice Contents – 'Optional'



Invoice Contents – Formats



 Human can understand but machines cannot!

E-Invoice to have IRN!

- <u>Would the Supplier be allowed to issue his own invoice and if yes, will the</u> <u>Invoice number and IRN be required to be mentioned?</u>
- Yes, the supplier will issue his own system's invoice, in the standard einvoice schema that has been published. IRN will be generated and returned by the IRP as per the process described in the concept and flow.
- Invoice will be valid only if it has IRN.

Printing e-invoice!

- *Will it be possible to print the e-invoice?*
- Yes.
- It will be possible for **both** the seller as well as the buyer to print the invoice, **using the signed JSON payload** returned by the Invoice Registration Portal (IRP).
- The **QR code** will not be an image sent by the IRP but string, which the accounting/billing software or the ERP will read and **convert** into QR Code.
- Seller must place the QR Code on the print of the invoice. This will enable its validation.

How to print e-invoice!

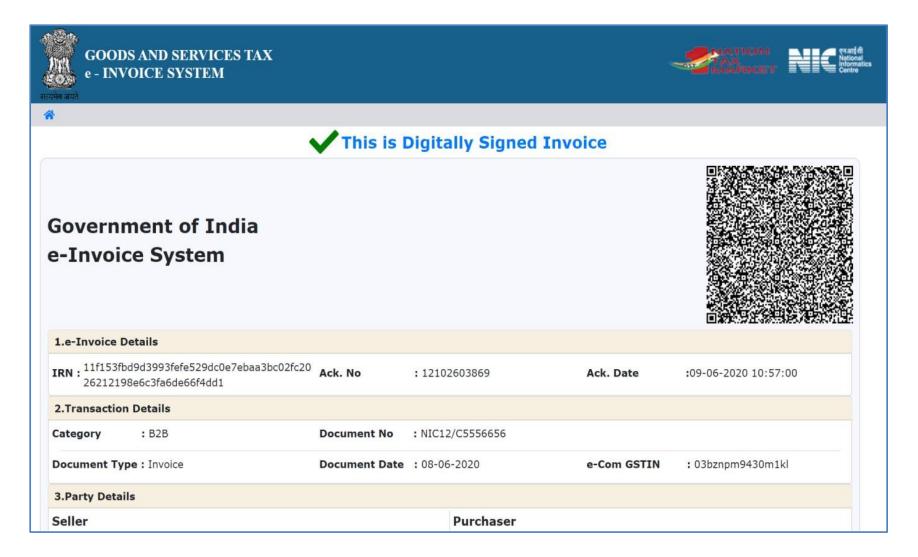
- How to Print an E-Invoice?
- *Here are the steps to follow:*

Step 1: Login on the e-invoice portal using the username password and entering the captcha code.

Step 2: Select 'Print' under 'E-Invoice' appearing on the left-hand side of the dashboard.

Step 3: Enter the ACK No. or 64 character length invoice reference number and click 'Go'

Digitally Signed Invoice



Invoice copies

Invoice copies

Goods [Rule 48 (1)]

- Original for recipient
- Duplicate for transporter
- Triplicate For Supplier
- Services [Rule 48 (2)]
- Original for recipient
- Triplicate For Supplier

Rule 48 (1) and (2) not applicable to e-invoice [refer Rule 48 (6)]

E-invoice

Documents to be carried!

Rule 138A. Documents and devices to be carried by a person-in-charge of a conveyance

(1) The person in charge of a conveyance shall carry—

...

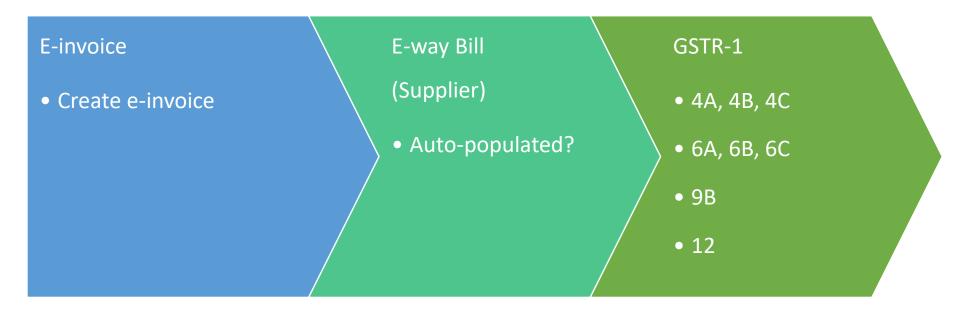
(a) the invoice or bill of supply or delivery challan, as the case may be; and

(b) a copy of the e-way bill in physical form or the e-way bill number in electronic form or mapped to a Radio Frequency Identification Device embedded on to the conveyance in such manner as may be notified by the Commissioner

(2) In case, <u>invoice</u> is issued in the manner prescribed under sub-rule (4) of rule 48, the Quick Reference (QR) code having an embedded Invoice Reference Number (IRN) in it, may be produced <u>electronically</u>, for verification by the proper officer <u>in lieu of the physical copy</u> of such tax invoice [<u>Not. No. 72/2020</u>]

What happens after e-invoice is generated?

E-invoices – What happens afterwards?



GSTR 1 – Auto-population!

Table	Description		
4	Taxable outward supplies made to registered persons (including UIN-holders)other		
	than supplies covered by Table 6		
4A	Supplies other than those		
	(i) attracting reverse charge and		
	(ii) supplies made through e-commerce operator		
4B	Supplies attracting tax on reverse charge basis		
4C	Supplies made through e-commerce operator attracting TCS (operator wise, rate		
	wise)		

GSTR 1 – Auto-population!

Table	Description		
6	Zero rated supplies and Deemed Exports		
6A	Exports		
6B	Supplies made to SEZ unit or SEZ Developer		
6C	Deemed exports		
9	Amendments to taxable outward supply details furnished in returns for earlier tax		
	periods in Table 4, 5 and 6 [including debit notes, credit notes, refund vouchers		
	issued during current period and amendments thereof]		
	Debit Notes/Credit Notes/Refund voucher (Registered)		
9B			
12	HSN-wise summary of outward supplies		

Cancellation of E-invoice

No deletion / modification but cancellation!

Can IRN be deleted or cancelled?

 The IRN once generated cannot be modified or deleted. However, if IRN is generated with wrong information, it can be cancelled. Once it is cancelled, the IRN cannot be generated on the same invoice. The cancellation is required to be done within twenty-four hours from the time of generation. If there is a mistake or wrong entry in generated IRN, what has to be done ?

 If there is a mistake, incorrect or wrong entry in the already generated IRN, then it cannot be edited or corrected. Only option is cancellation of e-invoice and generation of a new one with the new invoice. Once it is cancelled, the IRN cannot be generated on the same invoice.

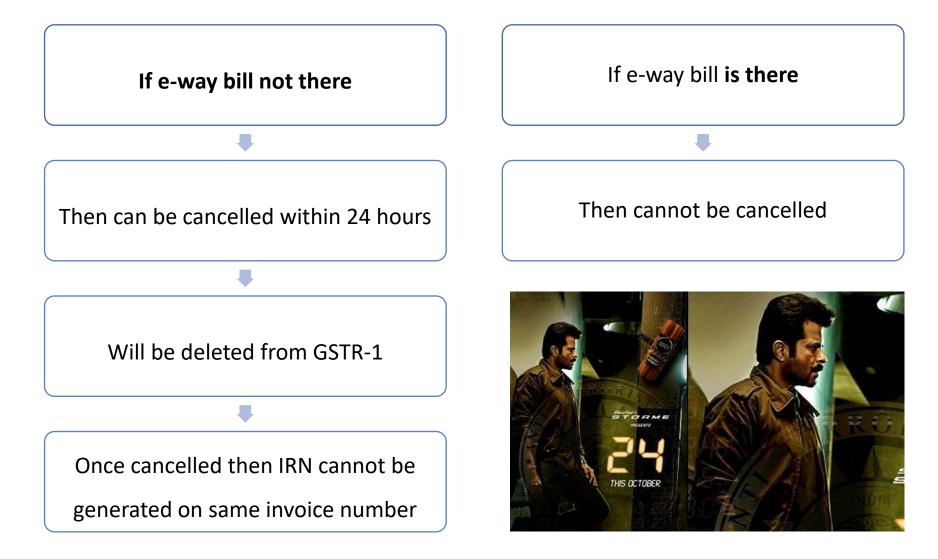
Clarification on e-invoice!

- There is a facility to the user to cancel the IRN, if active e-way bill is not there. That is, the eway bill is **not generated** or the e-way bill **generated and later cancelled**, then the user is allowed to cancel the IRN.
 - <u>https://einvoice1.gst.gov.in/Documents/elnvoice_process.pdf</u>

Cancellation!

GOODS AND SERVICES TAX e - INVOICE SYSTEM		RATION RET RAIfinal MARKET Centre
* 1		ტ
	e-Invoice Cancel	
	Based On : O Ack No. O IRN	
Enter Ack. No. :	Go Ex	kit
Version 1.01	©	2020 - Powered By National Informatics Centre.

Cancellation!

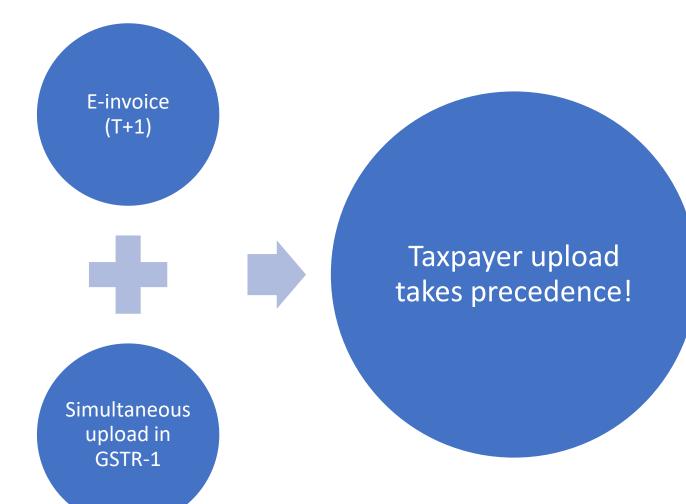


E-invoice - Corrections?



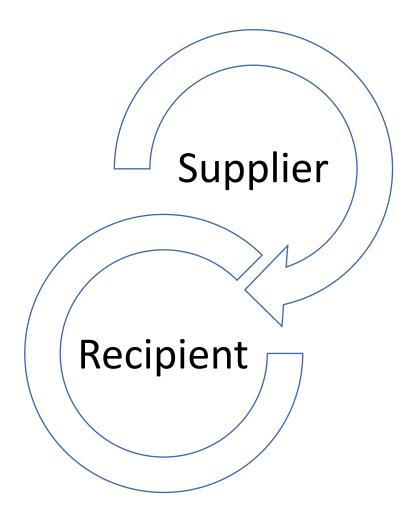
- Subsequent changes can be done in GSTR-1!
- Audit trail will be available for Authorities

What if!



E-invoicing – Challenges for Suppliers!

Challenges – Recipient





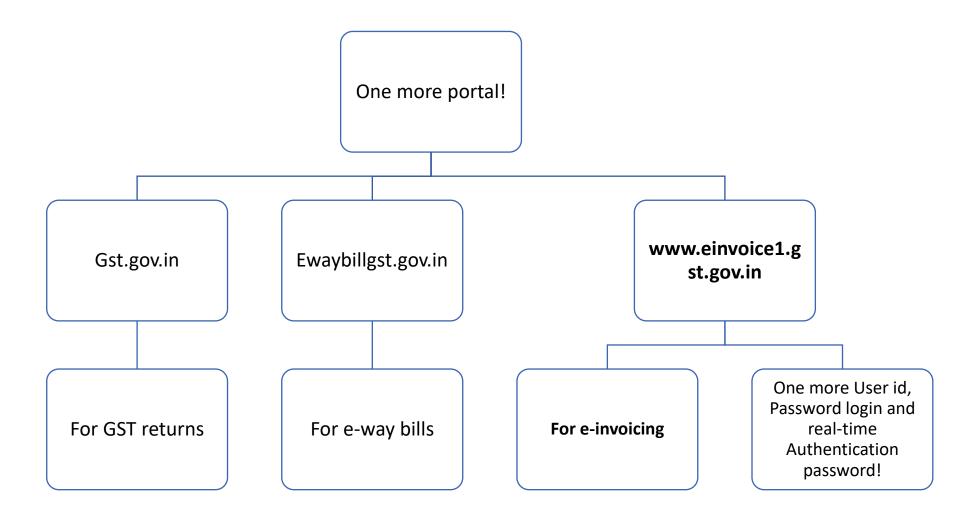


• By large taxpayers?



• Increase in compliances!

Challenges – One more portal!



Challenges – One more compliance!

Login and check whether valid e-invoice generated

Login and check whether details auto populated in e-way

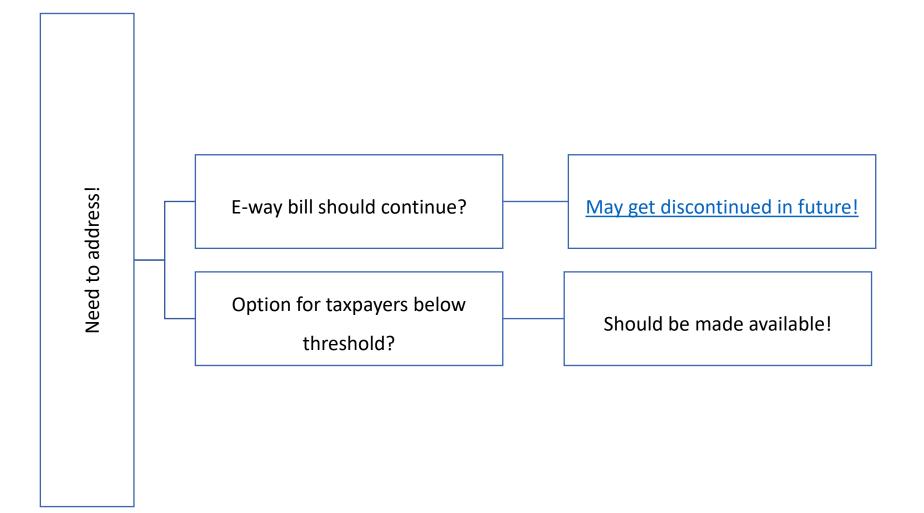
bill

Login and check whether details auto populated in GSTR-

1

Call/ email and check whether details auto-populated in GSTR -2A of buyer

Challenges – Others!

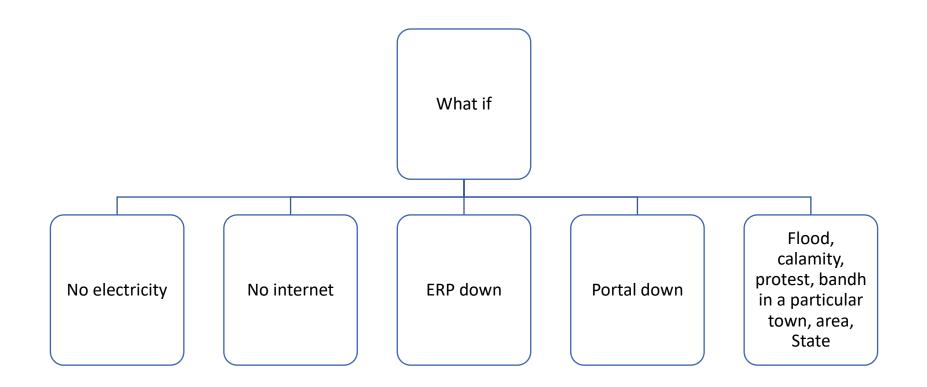


Challenges – Re-conciliations!

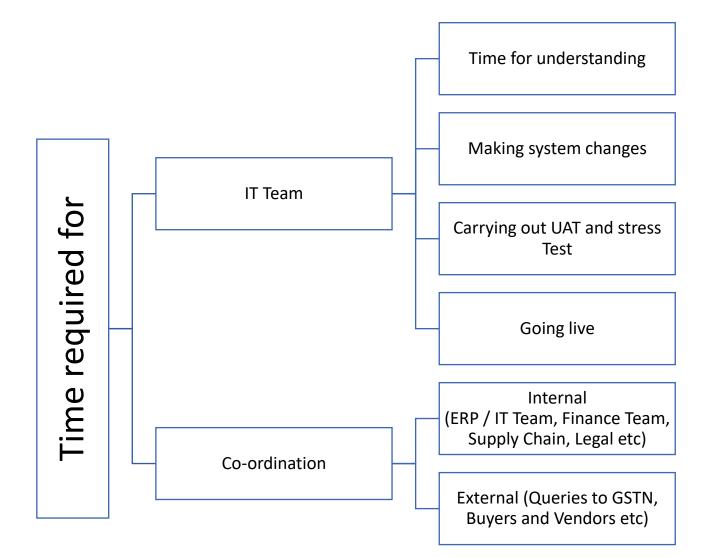
Few more re-conciliations!

- E-invoices (B2B) and normal invoices (B2C) vis-à-vis GSTR-1
- E-invoices and normal invoices received vis-à-vis GSTR 2A
- E-invoices vis-à-vis IRN generated
- E-invoices vis-à-vis E-way Bill

Challenges – What if?



Challenges – Paucity of time!



E-invoicing – Challenges to Recipient

How to verify e-invoice!

- *How can anyone verify the authenticity or the correctness* of e-invoice?
- Anyone can verify the authenticity or the correctness of e-invoice by uploading the signed JSON file or Signed QR Code into e-invoice system. The option 'Verify Signed Invoice' under Search option can be selected and the signed JSON file can be uploaded and verified. Similarly, the QR Code Verify app may be downloaded and used to verify the QR Code printed on the Invoice.

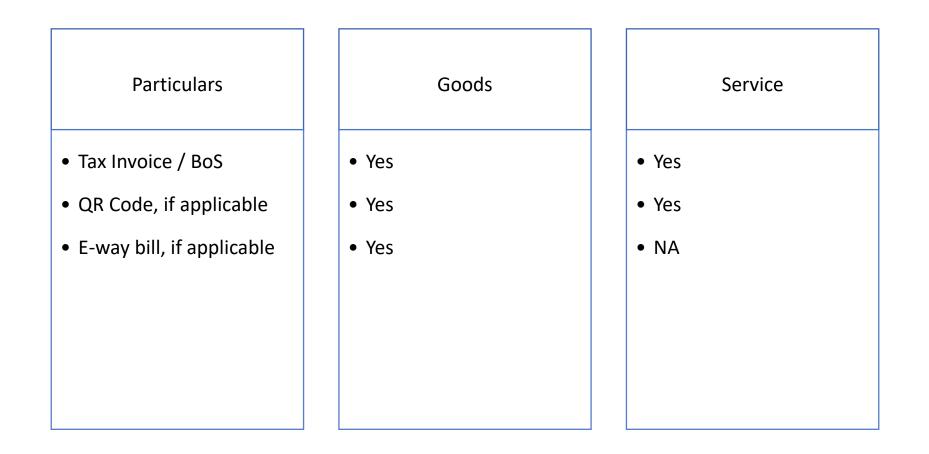




This Option is used to Verify the Signature and the content of the Invoice by uploading the JSON Signed file.

Upload JSON File :	Choose file	Browse	Submit	Exit
Note: Please Upload file with " .JSON" extension only.				

Challenges – Expenses



E-invoicing –

Step Plan for Recipient!

Step Plan for Recipients!

1. Initiate **discussion** with the vendor about applicability of E-Invoice and/or turnover confirmation!

2. Appropriate clause to be included in the

Agreement and/or PO to cover the risk of ITC

on account of Non-compliance by vendor!

Step Plan for Recipients!

3. From 1st October 2020 to 31st October 2020 – From

the vendors to whom e-invoicing is applicable,

receive IRN (either on real-time basis or within 30

days from date of invoice) for Tax invoices, Credit

Notes, Debit Notes issued after 1st October 2020!

4. From 1st November 2020 – From the vendors

to whom e-invoicing is applicable, receive IRN

on real-time basis!

Step Plan for Recipients!

5. Expenses with e-invoice and without e-invoice could be accounted **separately** to trace valid Tax Invoice. Also, try to add IRN No./ Ack. No. in the data / master field for ease in tracking e-invoices.

6. Track Phase-wise implementation of e-

invoicing and take steps as e-invoicing

becomes applicable for above 100 crore from

1.01.2021!

Way Forward

Way Forward

Start early!

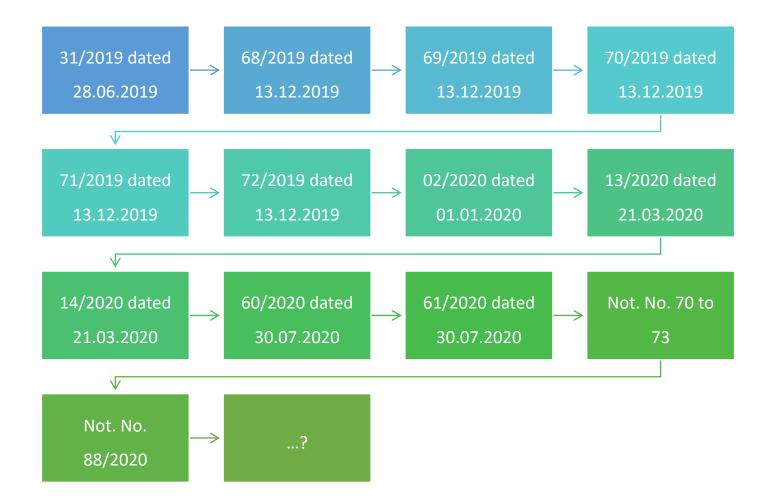
For e-invoicing implementation, work closely with:

- IT /ERP Team
- Finance Team
- Procurement Team
- Sales Team, Logistics Team etc

E-invoicing

Official Documents and Details

Notification – Chronology!



No.	Notification	Remark	Amended later by
1.	<u>31/2019-CT</u>	Enabling power for QR code	<u>60/2020-CT</u>
		on invoice	
2.	<u>68/2019-CT</u>	Sub-rule (4), (5) and (6)	-
		introduced in Rule 48	
3.	<u>69/2019-CT</u>	http://www.einvoice1.gst.go	-
		v.in/ portals notified	
4.	<u>70/2019-CT</u>	E-invoice date for INR 100	<u>13/2020-CT</u> and 88/2020-CT
		crore notified as 01.04.2020	
5.	<u>71/2019-CT</u>	Date for QR code notified as	-
		1.04.2020	

No.	Notification	Remark	Amended later by
6.	<u>72/2019-CT</u>	QR code for B2C from	<u>14/2020-CT</u>
		1.04.2020	
7.	<u>02/2020-CT</u>	Format INV-01 introduced	<u>60/2020-CT</u>
8.	<u>13/2020-CT</u>	Applicable for INR 100 crore	<u>61/2020-CT</u> , <u>70/2020-CT</u> and
		from 1.04.2020	88/2020-CT
9.	<u>14/2020-CT</u>	Dynamic QR Code from	<u>71/2020-CT</u> (from 1 st December 2020)
		1.10.2020	
10.	<u>60/2020-CT</u>	INV-01 substituted	-

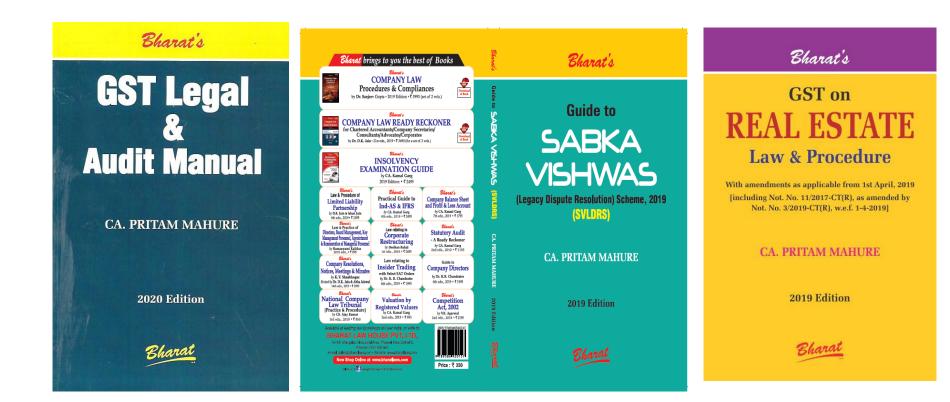
No.	Notification	Remark	Amended later by
11.	<u>61/2020-CT</u>	Turnover increased to INR	-
		500 crore and SEZ excluded	
12.	<u>72/2020-CT</u>	Rule 46, Rule 48 and 138A	-
		amended	
13.	<u>73/2020-CT</u>	Relaxation for the month of	-
		October 2020	
14.	<u>88/2020-CT</u>	E-invoicing applicable from	-
		01.01.2021 for taxpayers	
		(other than SEZ unit) whose	
		aggregate turnover in any of	
		FY from 17-18 exceeds INR	
		100 Crores	

No.	Link to Other Documents	
1.	Rule 48 of CGST Rules	
2.	Format of INV-01	
3.	<u>User Manual – Web System</u>	
4.	<u>User Manual – Bulk Uploading</u>	
5.	Computer Based Training	
6.	FAQ	
7.	FAQ on QR Code	
8.	<u>E-Invoice System</u>	
9.	Webinar on e-invoice by GSTN -20 September 2020	

Feedback!

- Say line items is more than 1,000
 - <u>Support.einv.api@gov.in</u>

Our Books



Thank you!

CA Pritam Mahure and Associates

Happy to Discuss

For suggestions: <u>info@lawgical.in</u> / +91 9920644648 / 020-27293425

E-books on GST

E-books on How to be Future Proof

Smile please 🙂

Its over (for the time being!) ③

Next rush begins on or after 1.04.2021 (i.e. once taxpayers **below** INR 100 crore get covered)!